

HSG ASIA TERM 2018 – CREDIT TRANSFER LIST

Rules

1. **Mandatory course programme (21 ECTS):**
 - 2 Mandatory Asia Term Core Courses (9 ECTS)
 - At least two Elective (12 ECTS)
2. **Additional Electives can be selected according to the following rules:**
 - In total not more than 6 courses
 - The first elective per School at SMU can be guaranteed, any additional elective is subject to approval by the respective School at SMU.
 - In general, the number of seats per Elective are limited, and hence there is *no guarantee* that a specific Elective can be chosen (the only exception to this rule are the course “Finance” and “Business Study Mission”, which are offered independently of any School at SMU, and are guaranteed for all Asia Term Participants)
 - All Electives, with the exception of Finance and Business Study Mission, are subject to fulfilment of the respective course prerequisites and availability of slots
 - Students can only participate in one Business Study Mission. Preferences can be submitted during the course selection. If the capacity of one Business Study Mission is exceeded, allocation of seats will be random (draw by lot)

Abbreviations

- SoM: School of Management
- SEPS: School of Economics and Political Science
- SoL: School of Law

Core Courses

Course	Major specific crediting				
	BBWL	BVWL	BIA	BLE	Blaw
Business Consulting (MGMT232; mandatory)	6 ECTS Integrative Seminar OR Core electives SoM	6 ECTS Core electives SoM OR Electives	6 ECTS Electives	Crediting not possible ¹	Crediting not possible ¹
Business Development in Asia (specific HSG Asia Term course; mandatory)	3 ECTS Electives OR Areas of Concentration	3 ECTS Electives OR Areas of Concentration	3 ECTS Electives OR Areas of Concentration	3 ECTS Areas of Concentration	3 ECTS Areas of Concentration
Business Study Mission Malaysia (MGMT301; elective)	6 ECTS Electives OR Areas of Concentration	6 ECTS Electives OR Areas of Concentration	6 ECTS Electives OR Areas of Concentration	6 ECTS Areas of Concentration	6 ECTS Areas of Concentration
Business Study Mission China (MGMT301; elective)	6 ECTS Electives OR Areas of Concentration	6 ECTS Electives OR Areas of Concentration	6 ECTS Electives OR Areas of Concentration	6 ECTS Areas of Concentration	6 ECTS Areas of Concentration

¹ course not mandatory until further notice

Electives

School at SMU	Course	Major specific crediting				
		BBWL	BVWL	BIA	BLE	BLaw
No school; rules 2b) & 2c) do <i>not</i> apply	Finance (specific HSG Asia Term course)	6 ECTS Finance (Core Studies)	6 ECTS Core electives SoM	6 ECTS Electives	Crediting not possible	Crediting not possible
School of Business	Human Capital Management (OBHR201)	6 ECTS Organization and Leadership (Core Studies)	6 ECTS Core electives SoM	6 ECTS Electives	Crediting not possible	Crediting not possible
	Strategy (MGMT 102)	5 ECTS Strategic Management (Core Studies) & 1 ECTS Core Electives SoM	6 ECTS Core electives SoM	6 ECTS Electives	Crediting not possible	Crediting not possible
	Asia Pacific Business (MGMT312)	6 ECTS Core electives SoM OR Areas of Concentration	6 ECTS Core electives SoM OR Areas of Concentration	6 ECTS Electives OR Areas of Concentration	6 ECTS Areas of Concentration	6 ECTS Areas of Concentration
	International Business (MGMT205)	6 ECTS Core elective SoM	6 ECTS Core elective SoM	6 ECTS Electives	Crediting not possible	Crediting not possible
	Marketing (MKTG101)	6 ECTS Marketing (Core Studies)	6 ECTS Core electives SoM	6 ECTS Electives	Crediting not possible	Crediting not possible
	The Mosaic of Leadership (OBHR231)	6 ECTS Electives	6 ECTS Electives	6 ECTS Electives	Crediting not possible	Crediting not possible
	Managing Creativity in Organizations (MGMT227)	6 ECTS Electives OR Areas of Concentration	6 ECTS Electives OR Areas of Concentration	6 ECTS Electives OR Areas of Concentration	6 ECTS Areas of Concentration	6 ECTS Areas of Concentration
	Intercultural Communication (COMM120)	6 ECTS Electives OR Skills	6 ECTS Electives OR Skills	6 ECTS Electives OR Skills	6 ECTS Skills	6 ECTS Skills
	The Art of Pitching: Conveying Your Ideas Persuasively and Engagingly (COMM230)	6 ECTS Electives OR Skills	6 ECTS Electives OR Skills	6 ECTS Electives OR Skills	6 ECTS Skills	6 ECTS Skills
	Crisis Management and Communication (COMM246)	6 ECTS Electives OR Skills	6 ECTS Electives OR Skills	6 ECTS Electives OR Skills	6 ECTS Skills	6 ECTS Skills
	Management Communication (COMM101)	6 ECTS Electives OR Skills	6 ECTS Electives OR Skills	6 ECTS Electives OR Skills	6 ECTS Skills	6 ECTS Skills
	Social Media Strategies (COMM346)	6 ECTS Electives OR Skills	6 ECTS Electives OR Skills	6 ECTS Electives OR Skills	6 ECTS Skills	6 ECTS Skills
	Further courses*					

Course		Major specific crediting				
		BBWL	BVWL	BIA	BLE	Blaw
School of Economics	Intermediate Microeconomics (ECON101)	4 ECTS Microeconomics II (Core Studies 5.Sem.) & 2 ECTS Electives	4 ECTS Microeconomics II (Core Studies 3.Sem.) & 2 ECTS Electives	4 ECTS Microeconomics II (Core Studies 5.Sem.) & 2 ECTS Electives	4 ECTS Microeconomics II (Core Studies) & 2 ECTS Crediting not possible	Crediting not possible
	Intermediate Macroeconomics (ECON102)	4 ECTS Macroeconomics II (Core Studies 5.Sem.) & 2 ECTS Electives	4 ECTS Macroeconomics II (Core Studies 3.Sem.) & 2 ECTS Electives	4 ECTS Macroeconomics II (Core Studies 3. Sem.) & 2 ECTS Electives	4 ECTS Economic Policy (Core Studies) & 2 ECTS Crediting not possible	Crediting not possible
	International Economics A (ECON103)	6 ECTS Electives	6 ECTS Core Electives SEPS	6 ECTS International Economics (Core Studies 6.Sem.)	Crediting not possible	Crediting not possible
	Economic Development in Asia (ECON118)	6 ECTS Electives OR Areas of Concentration	6 ECTS Electives OR Areas of Concentration	6 ECTS Electives OR Areas of Concentration	6 ECTS Areas of Concentration	6 ECTS Areas of Concentration
	Game Theory (ECON206)	6 ECTS Electives	6 ECTS Core electives SEPS	6 ECTS Electives	Crediting not possible	Crediting not possible
	Introduction to Econometrics (ECON107)	6 ECTS Electives	6 ECTS Core electives SEPS	6 ECTS Electives	Crediting not possible	Crediting not possible
	Health Economics (ECON215)	6 ECTS Electives	6 ECTS Core electives SEPS	6 ECTS Electives	Crediting not possible	Crediting not possible
	Further courses*					
School of Social Sciences	Mandarin (MAND201) Note: SMU course requirement: No prior Chinese knowledge	6 ECTS Electives OR Skills	6 ECTS Electives OR Skills	6 ECTS Electives OR Skills	6 ECTS Skills	6 ECTS Skills
	World Politics (POSC103)	6 ECTS Electives	6 ECTS Electives	6 ECTS International Relations Theory (core studies)	Crediting not possible	Crediting not possible
	Social Problems in Asia (SOCG218)	6 ECTS Electives OR Areas of Concentration	6 ECTS Electives OR Areas of Concentration	6 ECTS Electives OR Areas of Concentration	6 ECTS Areas of Concentration	6 ECTS Areas of Concentration
	Nation-building in Asia (SOCG222)	6 ECTS Electives OR Areas of Concentration	6 ECTS Electives OR Areas of Concentration	6 ECTS Electives OR Areas of Concentration	6 ECTS Areas of Concentration	6 ECTS Areas of Concentration
	Politics of Japan and Korea (POSC206)	6 ECTS Electives OR Areas of Concentration	6 ECTS Electives OR Areas of Concentration	6 ECTS Electives OR Areas of Concentration	6 ECTS Areas of Concentration	6 ECTS Areas of Concentration
	Sustainable cities (PPPM107)	6 ECTS Electives OR Areas of Concentration	6 ECTS Electives OR Areas of Concentration	6 ECTS Electives OR Areas of Concentration	6 ECTS Areas of Concentration	6 ECTS Areas of Concentration
	Further courses*					

Course		Major specific crediting				
		BBWL	BVWL	BIA	BLE	Blaw
School of Law	Business Law (LGST101)	6 ECTS Electives	6 ECTS Core electives SoL	6 ECTS Electives	Crediting not possible	6 ECTS Juristisches Wahlfach
	Company Law (LGST201)	6 ECTS Electives	6 ECTS Core electives SoL	6 ECTS Electives	Crediting not possible	6 ECTS Juristisches Wahlfach
	Law of Business Organisations (LAW201)	Crediting not possible	Crediting not possible	Crediting not possible	Crediting not possible	6 ECTS Juristisches Wahlfach
	Contract Law 1 (LAW101)	Crediting not possible	Crediting not possible	Crediting not possible	Crediting not possible	6 ECTS Juristisches Wahlfach
	Intellectual Property Law (LAW401)	Crediting not possible	Crediting not possible	Crediting not possible	Crediting not possible	6 ECTS Juristisches Wahlfach
	Criminal Law (LAW103)	6 ECTS Electives	6 ECTS Core electives SoL	6 ECTS Electives	Crediting not possible	Crediting not possible
	Law of International Trade (LGST223)	6 ECTS Electives	6 ECTS Core electives SoL	6 ECTS Electives	Crediting not possible	6 ECTS Juristisches Wahlfach
	Public International Law (LAW404)	6 ECTS Electives	6 ECTS Core electives SoL	6 ECTS Public International Law (core studies)	Crediting not possible	6 ECTS Juristisches Wahlfach
	Foreign Investment Law in China (LAW468)	6 ECTS Electives	6 ECTS Core electives SoL	6 ECTS Electives	Crediting not possible	6 ECTS Juristisches Wahlfach
	Further courses*					

* Please refer to SMU's course catalogue for further courses. Be aware that you need to change the term to T1 to see the courses offered during the Asia Term